



Rob Barkema and Randy Robinson, co-owners

OUR FIRST NEWSLETTER

We would like to thank you for taking the time to read our first newsletter. We hope that this publication will assist us in providing you the best products and services we can.

In our first issue we will discuss:

- Our company.
- Product and service that we offer.
- CR products.
- Recent changes to the filing system products.
- Scrap Film Recovery.

In later issues, we hope to discuss our products and services in more detail as well as keep you up-to-date with future changes that may impact your business.



Our office located at 2600 Miller Avenue.

“Leading the Industry Towards Better Healthcare Through Expert Service, Sales, and Technical Support”

-Company motto

The Company.

Radiology Imaging Solutions, Inc. is one of Michigan’s Largest Imaging Suppliers, and is also a Shareholder in National Healthcare Distribution (NHD). This combination gives us the strength of a National Company, but does not sacrifice our commitment to local service, attention to detail, or our focus on excellence.

For over 23 years, we have worked along side the facilities of Michigan and through the quality of our work we have grown. We can help get extra years of service from an aging system, or we can install the latest technology. We are always prepared to help our customer’s provide the best care possible.

Digital Computed Radiograph Products and Services.

We carry the Agfa, Fuji, and Konica CR lines. There is a model for every application. Our Account Representatives will be more than willing to help you decide which is right for your facility. Below are just three of the many options available.



Pictured on the left, the CR 30-X digitizer is Agfa HealthCare’s compact table top Computed Radiography (CR) system. A single slot digitizer that combines high image quality with high throughput, this compact and convenient solution is easy to install, use and maintain, and provides seamless integration, from X-ray exposure to print or softcopy. Flexible and robust, it uses proven technologies to ensure uncompromising and consistent image quality and reads at 10 pixels/mm for all image plate sizes.



Pictured on the left, is the FCR XL-2, it can process up to 94 images per hour. Yet, it fits right into small exam rooms or offices where space is limited. The FCR XL-2 is capable of producing high resolution (50 micron) scans for 18x24cm and 24x30cm sizes, making it ideal for orthopedic and extremity applications where seeing fine detail is critical.



Pictured on the left is the Konica Nano CR. The Nano CR processes an astounding 76 plates (14" x 17") per hour; the Nano CR lets you take care of more patients in less time. Konica Minolta Medical Imaging USA, Inc. is a leading domestic manufacturer of digital and traditional imaging products for diagnostic use by hospitals, imaging centers, clinics, and private-practice physicians.



RADIOLOGY IMAGING SOLUTIONS

2600 Miller avenue NW
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www.radiologyimagingolutions.com



Products and Services Provided.

We provide many services and products; we plan on discussing them in detail in later issues. If you see something you would like more information on before it is covered, contact our account representatives and they will be able to provide you more information.

Analog Equipment Service and Sales

- X-ray Room Design, including radiation shielding specifications.
- Equipment Installation.
- Processor Service and Sales.
- Analog Film Duplications Service.
- Portable Analog X-ray rental
- Analog Film and Chemistry Sales.

Digital Equipment Service and Sales.

- X-ray Room Design including radiation shielding specifications.
- Equipment Installation.
- CR and DR Equipment Service and Sales.
- PACS Service and Sales.
- Off-site disaster recovery.
- Radiology Interpretation Service.

Mammography and Ultrasound Service and Sales

- Ultrasound Service and Sales.
- Ultrasound accessories including: Probes, Probe covers, ultrasound gel, and warmers.
- Analog Mammography Service and Sales.
- Analog Mammography Cassette Sales, Service.
- Digital Mammography Service and Sales.

Accessories

- Protective Apparel.
- Lead Shielding Products.
- Markers.
- Contrast agents.
- ID systems.
- Category Filing Systems.
- X-Ray viewing systems (Viewboxes, rolliscopes).
- All of your Darkroom products.
- Storage systems.
- Scrap Film Disposal.
- Silver Effluent Disposal.

Used Analog and Digital Equipment Sales and Service

- X-ray Room Design, including radiation shielding specifications.
- Equipment Installation.
- Licensed disposal of obsolete equipment.

FILING SYSTEMS CHANGE

As you may know, International Filing Company is no longer in business. They were the main provider of filing supplies in the country. Filing systems are the paper products that the medical records are stored in.

We have found a replacement company that provides the same quality products that you have come to expect. As a result of this change, the product numbers and availability some of the filers has changed. The next time you order your filers, the receptionist or your account representative would be more than willing to assist you in located your new product codes or finding a suitable replace.

YOUR LICENSED SCRAP FILM AND SILVER EFFLUENT DISPOSAL SOURCE.

Properly disposing of your Scrap X-Ray film can be a challenge these days. Under HIPPA provisions, healthcare providers must properly dispose of medical records, such as X-Ray films, in a secure manner. Also, recent changes in EPA regulations and increased public awareness, makes proper handling of silver effluent discharge by a licensed contractor, like us, a critical task. HIPPA regulations require that you maintain patient records for 7 years for adults and 2 years after a child's 18th birthday.

We are able to hold the scrap film and reclaimed silver in our secure warehouse. This allows us to sell the silver when silver prices are high, because of this we pay more per pound and are able to provide this service cheaper than anyone else. We make regular scrap film pick-ups throughout the state.

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